

BRANDON WILBURN

Technology Leader

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SUMMARY

Experienced business-minded technology leader who drives innovation, intelligent design, solution and product architecture, organizational structure, and customer engagement to achieve successful business outcomes for organizations undergoing transformation. Provides leadership for multinational teams across time zones, continents, business domains, and growth stages. A history of successful new product delivery across multiple technically complex domains including Telecom Operations and Cyber-Security. Adept communicator with the ability to inspire and gain confidence from engineers to executives to the customer.

I've led through successive technology shifts across my career, from service-oriented architectures, distributed systems, and mobile applications to SaaS, cloud platforms, and now LLMs and agentic systems. I've built with these technologies firsthand and understand both their capabilities and their rough edges. That technical depth, paired with experience across people, products, and organizations, lets me turn vision and ambiguity into successful execution.

I stay close enough to the technology, customers, and competitive landscape to understand where opportunities exist and where differentiation matters. I build and scale organizations that push decisions to the lowest practical level, escalate when the scope of impact demands it, and operate on a foundation of trust.

PROFESSIONAL EXPERIENCE

Leadership & Mentoring

Directly leading R&D organization of 70 engineers across three programs. Indirectly influencing all other product groups through regular engagement across executives to engineers. Provided support to engineering teams in conflict zones, and career guidance to interns and engineers across career stations

Organization Creation & Innovation Lab

Generated new innovative multi-national R&D organization from inception to scale, 5mil yearly budget, across multiple continents. Fostering the latest in best practices before delivering organization, methodology, products, and platforms back into the core business.

Operational Efficiency & Bottom-line Impact

Delivered Platform Engineering to multiple medium-sized enterprises across a varied set of products and domains. Supporting stringent secure air-gapped to the latest in hybrid or cloud-provider environments. Evangelizing across all levels of leadership to gain support and ultimately success.

Business Case Development

Coach product teams on business cases across domains. Challenging and validating core principals, market evaluations, projections, viability, and strategic alignment of purposed opportunities.

Merger & Acquisition Counsel

Provide direct counsel to executives on potential acquisition targets. Evaluating the technology, resources, brand, customers, and potential strategic outcomes of executing on a target. Additionally, providing key resources and artifacts during our own acquisition.

Customer Success & Top-line Impact

In a single quarter I won 12mil in new business while transitioning an at-risk marquee account to a customer success story. Delivering customer value and pushing the boundaries of what was thought possible.

HISTORY

Sayer Strategy

Managing Director, AI Strategy & Enablement

June 2026 – Present

- Established the technology practice at Sayer, focused on mid-market private equity firms and their portfolio companies.
- Deliver institutional AI solutions, driving technology innovation internally and across the client portfolio.
- Lead the AI Harness along with internal SDLC, go-to-market, and IP playbooks.
- Provide enterprise operations and management consulting to improve client performance and efficiency.
- Serve as fractional CTO for preferred private equity clients.

Spirent Communications

Chief Software Architect

Mar 2021 – June 2026

- Directly engage marquee accounts to ensure customer success, roadmap alignment, and champion our vision.
- Provide insights and direction on strategic business direction including viability on business cases, product strategy, and merger and acquisition activities.
- Drive new products introductions, platform engineering, process, and organizational innovation throughout the business.
- Provide organizational technology leadership strategically across multiple domains.
- Build a culture of engineering excellence through hackathons, community events, and mentoring.

Viavi Solutions

Principal Architect, CTO Organization

Apr 2015 – Mar 2021

- Generate team charters, product requirements and architecture, user experiences, release pipelines, and business ROI metrics for network intelligence, service assurance, and security for tier-1 service providers and enterprise customers.
- Evangelize technical stacks, process, and methodologies to bring product teams current and align with internal organizational-level strategy and customer realities.
- Apply agile, lean, and design thinking methodologies to enterprise scale and guide pilot programs to successful internal culture adoption.
- Architect and deliver horizontally and vertically scalable products in air-gapped and cloud provider environments.
- Distill best practices and patterns for implementations, architecture, DevSecOps, infrastructure, and user experience designs to be encapsulated in libraries, templates, or scaffolding to enable bootstrapping products on a proven platform allowing consistent rapid application development.
- Manage requirements and technical roadmaps for multiple products across domains and platform teams.
- Identify need, evangelize, and build UX design team integrating with products across the organization.

Hyla Mobile

Technical Lead

Feb 2014 – Apr 2015

- Managing remote teams on multiple overlapping projects; multinational team of developers and quality assurance engineers.
- Analyze business requirements, architecting approach, developing tickets for team to work against to fulfill business requirements, daily scrums, code reviews, and assisting in difficult or troublesome engineering task.
- Create coding conventions, design documentation, and proof-of-concepts.
- Re-architecting tightly coupled monolithic Java/Spring application to be modular, scalable, and failover tolerant leveraging ESB.
- Providing UI/UX expertise, mock-ups, and extendable maintainable SPA techniques.
- Automating testing of back-end and front-end code as well as adherence to coding conventions.

Trendium

Senior Software Engineer

Jun 2012 – Feb 2014

Neohapsis

Senior Software Engineer

May 2010 – Sep 2012

IBM

Software Engineer

Feb 2008 – Apr 2010

SKILLS

Agentic AI • Agile • Business Case Development • Customer Success • Design Thinking • DevSecOps • Innovation • Leadership • LLMs • MLOps • Negotiation • New Product Introduction • Platform Engineering • Program Management • SaaS • Scrum • SDLC • Software Architecture • Corporate Strategy • User Experience

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